## Liquor Stocktake Program

We have developed a liquor stocktake program so business can carry out their own stocktakes with no need for a Stocktaker

The program is licenced to a specific computer for a specific period of time (usually 12 months) If you wish to keep using the program, the licence will be extended

You cannot just buy this program. Someone from **HAS** will come to your premises and set it up by counting all your stock and entering this together with cost and selling prices into the program.

We will also train you and any employees on how to use the program. Support is available for the length of the licence



# So how does the program work?

We will count your stock and enter it into the program together with cost and selling prices. This will give you a stock valuation and the GP% of each product you sell

Stockta Start Finish	ke Dates 01 November 2011 10 November 2011		VATI	Rate	20.0%	Measure Add a week	Size	25	]mI					H ospi A udit S ervie	-	
To add a line, double-click 'ADD' next to product	Product	Unit	Unit Selling Price	Cost Price Ez VAT	Opening Stock	Purchases Veek 1	Purchases Veek 2	Closing Stock	Sales	Estimated Revenue Inc ¥AT	Estimated Revenue E <b>x</b> ¥AT	Cost of Sales	Cost of Purchases	¥alue of closing stock	Selling Price ex ¥AT per unit	GP%
	SPIRITS															
ADD	<b>VHISKY</b>	mi							_							
	BELLS	700	£2.50	£11.23	2.30				2.30	£161.00	£134.17	£25.83	£0.00	£0.00	£58.33	80.75%
	VHYTE & MACKAY	700	£2.60	£12.45	4.20				4.20	£305.76	£254.80	£52.29	£0.00	£0.00	£60.67	79.48%
	TOTAL								6.50	466.76	388.97	78.12	0.00	0.00	119.00	
ADD	GIN	mi														
	BEEFEATER	700	£2.35		4.60				4.60		£252.23	£52.99	£0.00	£0.00	£54.83	78.99%
	SLOE GIN	700	£2.50	£14.20	0.80				0.80	£56.00 358.68	£46.67	£11.36 64.35	£0.00 0.00	£0.00	£58.33	75.66%
ADD	TOTAL	mi							5.40	308.68	298.90	64.30	0.00	0.00	113.17	
ADD	BACARDI 1.5LTR	1500	£2.60	£23.67	2,40				2.40	£374.40	£312.00	£56.81	٤0.00	£0.00	£130.00	81.79%
	BACARDI SPICED	700	£2.60		1.30				2.40	£94.64	£78.87	£17.16	£0.00	£0.00	£60.67	78.24%
	TOTAL	100	22.00	210.20	1.00				3.70	469.04	390.87	73.97	0.00	0.00	190.67	10.24%
ADD	BRANDY	mi														
	MARTELL	700	£2.95	£16.30	2.20				2.20	£181.72	£151.43	£35.86	£0.00	£0.00	£68.83	76.32%
	MARTELL VSOP	700	٤4.25	£18.77	0.80				0.80	£95.20	£79.33	£15.02	£0.00	£0.00	£99.17	81.07%
	TOTAL								3.00	276.92	230.77	50.88	0.00	0.00	168.00	
ADD	YODKA	mi														
	SMIRNOFF RED 1.5Lt	1500	£2.50	£22.40	2.30				2.30	£345.00	£287.50	£51.52	£0.00	£0.00	£125.00	82.08%
	VLADIVAR	700	£2.40	£10.70	1.10				1.10	£73.92		£11.77	£0.00	£0.00	£56.00	80.89%
	TOTAL								3.40	418.92	349.10	63.29	0.00	0.00	181.00	

After that it is up to you – decide on the date of your first stocktake and count your stock using the sheets provided

## Enter the values into the spreadsheet and then enter all your purchases over the period as well;

Stockta Start Finish										H ospitality A udit S ervices						
To add a line, double-click 'ADD' next to product	Product	Unit	Unit Selling Price	Cost Price Ez ¥AT	Opening Stock	Purchases ¥eek 1	Purchases Veek 2	Closing Stock	Sales	Estimated Revenue Inc ¥AT	Estimated Revenue E <b>z</b> ¥AT	Cost of Sales	Cost of Purchases	Value of closing stock	Selling Price ex VAT per unit	GP%
	SPIRITS															
ADD	VHISKY	mi													,	
	BELLS	700	£2.50	£11.23	2.30	2		1.80	2.50	٤175.00	£145.83	£28.08	£22. <b>4</b> 6	£20.21	£58.33	80.75>
	WHYTE & MACKAY	700	£2.60	£12.45	4.20		1	2.00	3.20	£232.96	£194.13	£39.84	£12.45	£24.90	£60.67	79.48>
	TOTAL								5.70	407.96	339.97	67.92	34.91	45.11	119.00	
ADD	GIN	ml														
	BEEFEATER	700	£2.35	£11.52	4.60	1		2.30	3.30	£217.14	£180.95	£38.02	£11.52		£54.83	78.99>
	SLOE GIN	700	£2.50	£14.20	0.80		3	2.10	1.70	£119.00	£99.17	£24.14	£42.60	£29.82	£58.33	75.66>
	TOTAL	· ·							5.00	336.14	280.12	62.16	54.12	56.32	113.17	
ADD	RUM	ml				-										
	BACARDI 1.5LTR	1500 700	£2.60	£23.67	2.40	2		1.90	2.50	£390.00		٤59.18	٤47.34		£130.00	81.79%
	BACARDI SPICED TOTAL	700	£2.60	£13.20	1.30	2		1.80	1.50 <b>4.00</b>	£109.20 499.20	£91.00 416.00	£19.80 78,98	£26.40 73.74	£23.76 68.73	£60.67 190.67	78.24>
ADD	BRANDY	ml							4.00	433.20	416.00	10.30	10.14	60.13	130.67	
ADD	MARTELL	700	£2.95	£16.30	2.20		2	2.20	3.00	£247.80	£206.50	£48.90	£48.90	£35.86	£68.83	76.32>
	MARTELL VSOP	700	£4.25	£18.77	0.80		2	1.60	1.20	£142.80	£119.00	£22.52	£37.54	£30.03	£99.17	81.07%
	TOTAL	100	27.20	210.11	0.00				4.20	390.60	325.50	71.42	86.44	65.89	168.00	0.0174
ADD	VODKA	mi														
	SMIRNOFF RED 1.5Lt	1500	£2.50	£22.40	2.30		1	2.10	1.20	£180.00	£150.00	£26.88	£22.40	٤47.04	£125.00	82.087
	VLADIVAB	700	£2.40	£10.70	1.10		4	4.00	1.10	£73.92		£11.77	£42.80	£42.80	£56.00	80.89>
	TOTAL								2.30	253.92	211.60	38.65	65.20	89.84	181.00	
ADD	LIQUEURS	ml														
	ADVOCAAT	700	\$0.75	641.00	0.00			2.00	0.00	C 4E 40	640.001	60.04	\$22.40	L 60.00	10110	00 55.



#### Add in any allowances (freebies) and enter your revenue to get the result;

<b>H</b> ospitality		Stocktake Dates						
Audit		Start Finish No of Days	01 November 2011 10 November 2011 9					
Services								
			VAT Rate	20.0%				
			Measure Size	25 ml				
Estimated Result (Ex VAT)								
Estimated revenue less Allowances (Ex VAT)	£1,356.18							
Less Cost of Sales	£322.79							
Estimated Gross Profit	£1,033.39							
Estimated Gross Profit %	76.20%		Allowances					
			Pipe Cleaning	£120.00				
			Wine by the Glass Allowance	£0.00				
			Management	£88.50				
			Waste	£75.00				
			Other	£0.00				
Actual Result (Ex VAT)			Other	£0.00				
Actual Revenue	£1,458.54		Other	£0.00				
Less Cost of Sales	£322.79		Other	£0.00				
Actual Gross Profit	£1,135.75		Other	£0.00				
Actual Gross Profit %	77.87%		Other	£0.00				
			Other	£0.00				
			Other	£0.00				
			Total Inc VAT	£283.50				
Surplus/Deficit (Inc VAT)			Total Ex VAT	£236.25				
Estimated Revenue	£1,910.92		Days Stockholding					
Less Allowances	£283.50		Spirits	10.2				
Total	£1,627.42		Wine	0.0				
			Draught Beer	0.0				
Actual Revenue from PMS	£1,750.25 Inc VAT		Bottle Beer and Cans	0.0				
_			Soft Drinks	0.0				
Deficit/Surplus	£122.83		Snacks	0.0				
_			Tobacco	0.0				
			Sundries	0.0				
			7-4-1	40.0				

Total

10.2

There is also an analysis page for you to check the result against your till system and a summary page

Finally when the stocktake is complete, just press the reset button and the program will automatically roll over so that the closing stock figures are now the opening stock figures and you are ready to go again

If your business does lots of functions – weddings etcthis program is ideal. You can perform a stocktake on each event at no additional

cost

### Please contact Chris Pearson by E Mail at

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Or phone me on 07795 613 821 if you would like to discuss this further