

Hospitality **A**udit **S**ervices

Liquor Stocktake Program

Hospitality **A**udit **S**ervices

We have developed a liquor
stocktake program so
business can carry out their
own stocktakes with no
need for a Stocktaker

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The program is licenced to a specific computer for a specific period of time (usually 12 months)

If you wish to keep using the program, the licence will be extended

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You cannot just buy this program.
Someone from **HAS** will come to
your premises and set it up by
counting all your stock and entering
this together with cost and selling
prices into the program.

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We will also train you and any employees on how to use the program. Support is available for the length of the licence

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So how does the
program work?

Hospitality Audit Services

We will count your stock and enter it into the program together with cost and selling prices. This will give you a stock valuation and the GP% of each product you sell

Stocktake Dates

Start **01 November 2011**
Finish **10 November 2011**

VAT Rate **20.0%** Measure Size **25** ml

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Audit
Services

ADD A WEEK

To add a line, double-click 'ADD' next to product

| | Product | Unit | Unit Selling Price | Cost Price Ex VAT | Opening Stock | Purchases Week 1 | Purchases Week 2 | Closing Stock | Sales | Estimated Revenue Inc VAT | Estimated Revenue Ex VAT | Cost of Sales | Cost of Purchases | Value of closing stock | Selling Price ex VAT per unit | GP% | |
|------------|-------------------|-----------|--------------------|-------------------|---------------|------------------|------------------|---------------|-------------|---------------------------|--------------------------|---------------|-------------------|------------------------|-------------------------------|--------|--|
| | SPIRITS | | | | | | | | | | | | | | | | |
| ADD | WHISKY | ml | | | | | | | | | | | | | | | |
| | BELLS | 700 | £2.50 | £11.23 | 2.30 | | | | 2.30 | £161.00 | £134.17 | £25.83 | £0.00 | £0.00 | £58.33 | 80.75% | |
| | WHYTE & MACKAY | 700 | £2.80 | £12.45 | 4.20 | | | | 4.20 | £305.76 | £254.80 | £52.29 | £0.00 | £0.00 | £60.67 | 79.48% | |
| | TOTAL | | | | | | | | 6.50 | 466.76 | 388.97 | 78.12 | 0.00 | 0.00 | 119.00 | | |
| ADD | GIN | ml | | | | | | | | | | | | | | | |
| | BEEFEATER | 700 | £2.35 | £11.52 | 4.60 | | | | 4.60 | £302.68 | £252.23 | £52.99 | £0.00 | £0.00 | £54.83 | 78.99% | |
| | SLOE GIN | 700 | £2.50 | £14.20 | 0.80 | | | | 0.80 | £56.00 | £46.67 | £11.36 | £0.00 | £0.00 | £58.33 | 75.66% | |
| | TOTAL | | | | | | | | 5.40 | 358.68 | 298.90 | 64.35 | 0.00 | 0.00 | 113.17 | | |
| ADD | RUM | ml | | | | | | | | | | | | | | | |
| | BACARDI 1.5LTR | 1500 | £2.80 | £23.67 | 2.40 | | | | 2.40 | £374.40 | £312.00 | £56.81 | £0.00 | £0.00 | £130.00 | 81.79% | |
| | BACARDI SPICED | 700 | £2.80 | £13.20 | 1.30 | | | | 1.30 | £94.64 | £78.87 | £17.16 | £0.00 | £0.00 | £60.67 | 78.24% | |
| | TOTAL | | | | | | | | 3.70 | 469.04 | 390.87 | 73.97 | 0.00 | 0.00 | 190.67 | | |
| ADD | BRANDY | ml | | | | | | | | | | | | | | | |
| | MARTELL | 700 | £2.95 | £16.30 | 2.20 | | | | 2.20 | £181.72 | £151.43 | £35.86 | £0.00 | £0.00 | £68.83 | 76.32% | |
| | MARTELL VSOP | 700 | £4.25 | £18.77 | 0.80 | | | | 0.80 | £95.20 | £79.33 | £15.02 | £0.00 | £0.00 | £99.17 | 81.07% | |
| | TOTAL | | | | | | | | 3.00 | 276.92 | 230.77 | 50.88 | 0.00 | 0.00 | 168.00 | | |
| ADD | VODKA | ml | | | | | | | | | | | | | | | |
| | SMIRNOFF RED 1.5L | 1500 | £2.50 | £22.40 | 2.30 | | | | 2.30 | £345.00 | £287.50 | £51.52 | £0.00 | £0.00 | £125.00 | 82.08% | |
| | VLADIVAR | 700 | £2.40 | £10.70 | 1.10 | | | | 1.10 | £73.92 | £61.60 | £11.77 | £0.00 | £0.00 | £56.00 | 80.89% | |
| | TOTAL | | | | | | | | 3.40 | 418.92 | 349.10 | 63.29 | 0.00 | 0.00 | 181.00 | | |

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After that it is up to you –
decide on the date of your
first stocktake and count
your stock using the sheets
provided

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Add in any allowances (freebies) and enter your revenue to get the result;

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Stocktake Dates

Start 01 November 2011
Finish 10 November 2011
No of Days 9

VAT Rate **20.0%**

Measure Size **25** ml

Estimated Result (Ex VAT)

| | |
|--|-----------|
| Estimated revenue less Allowances (Ex VAT) | £1,356.18 |
| Less Cost of Sales | £322.79 |
| Estimated Gross Profit | £1,033.39 |
| Estimated Gross Profit % | 76.20% |

Actual Result (Ex VAT)

| | |
|-----------------------|-----------|
| Actual Revenue | £1,458.54 |
| Less Cost of Sales | £322.79 |
| Actual Gross Profit | £1,135.75 |
| Actual Gross Profit % | 77.87% |

Surplus/Deficit (Inc VAT)

| | |
|-------------------|-----------|
| Estimated Revenue | £1,910.92 |
| Less Allowances | £283.50 |
| Total | £1,627.42 |

Actual Revenue from PMS **£1,750.25** Inc VAT

Deficit/Surplus **£122.83**

Allowances

| | |
|-----------------------------|---------|
| Pipe Cleaning | £120.00 |
| Wine by the Glass Allowance | £0.00 |
| Management | £88.50 |
| Waste | £75.00 |
| Other | £0.00 |
| Other | £0.00 |
| Other | £0.00 |
| Other | £0.00 |
| Other | £0.00 |
| Other | £0.00 |
| Other | £0.00 |
| Other | £0.00 |
| Other | £0.00 |

Total Inc VAT £283.50
Total Ex VAT £236.25

Days Stockholding

| | |
|----------------------|------|
| Spirits | 10.2 |
| Wine | 0.0 |
| Draught Beer | 0.0 |
| Bottle Beer and Cans | 0.0 |
| Soft Drinks | 0.0 |
| Snacks | 0.0 |
| Tobacco | 0.0 |
| Sundries | 0.0 |
| Total | 10.2 |

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There is also an analysis page for you to check the result against your till system and a summary page

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Finally when the stocktake is complete, just press the reset button and the program will automatically roll over so that the closing stock figures are now the opening stock figures and you are ready to go again

Hospitality **A**udit **S**ervices

If your business does lots of functions – weddings etc- this program is ideal. You can perform a stocktake on each event at no additional cost

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Please contact Chris Pearson by

E Mail at

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Or phone me on **07795 613 821** if
you would like to discuss this
further